

BOARD OF SUPERVISORS

DEBORAH B. WINANS, CHAIRMAN
MECHANICSVILLE DISTRICT

AUBREY M. STANLEY, VICE-CHAIRMAN
BEAVERDAM DISTRICT

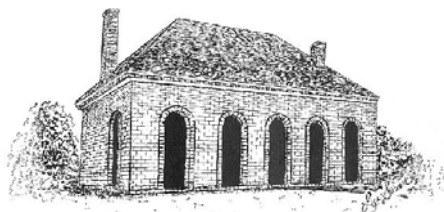
JOHN E. GORDON, JR.
SOUTH ANNA DISTRICT

CHARLES D. MCGHEE
HENRY DISTRICT

ROBERT R. SETLIFF
CHICKAHOMINY DISTRICT

G. E. "ED" VIA, III
ASHLAND DISTRICT

ELTON J. WADE, SR.
COLD HARBOR DISTRICT



HANOVER COURTHOUSE

HANOVER COUNTY

ESTABLISHED IN 1720

COUNTY ADMINISTRATOR'S OFFICE

CECIL R. HARRIS, JR.
COUNTY ADMINISTRATOR

JOSEPH P. CASEY
DEPUTY COUNTY ADMINISTRATOR

FRANK W. HARKSEN, JR.
DEPUTY COUNTY ADMINISTRATOR

JAMES P. TAYLOR
ASSISTANT COUNTY ADMINISTRATOR

P.O. BOX 470, HANOVER, VA 23069

7516 COUNTY COMPLEX ROAD, HANOVER, VA 23069

WWW.CO.HANOVER.VA.US

PHONE: 804-365-6005

FAX: 804-365-6234

NEWS RELEASE
For Immediate Release
August 11, 2011

Contact: Tom Harris
Public Information
804-365-6402

**HANOVER COUNTY HIRES EDWIN A. GASKIN
AS ECONOMIC DEVELOPMENT DIRECTOR**

Hanover County Administrator Cecil R. Harris Jr. has announced the appointment of Edwin A. Gaskin as Hanover County's new Director of Economic Development. He begins September 1, 2011.

A Montpelier resident, Gaskin has over 15 years of economic development experience in both state and local government as well as the private sector – since 2004, he has been self-employed as president of Echelon Resources, Inc., a real estate advisory/development firm that focuses on development consulting and the adaptive re-use of historic structures.

At Echelon Resources, Inc., Gaskin's responsibilities included analyzing the feasibility of sites, developing financial models, managing investor participation, securing permits, managing vendor selection and construction activities and supervising sales and/or leasing activities.

He also provided real estate development consulting services (master planning, financial modeling and special tax district models) for a variety of mixed-used district proposals. As adopted by the Board of Supervisors five years ago, Hanover's mixed-use district allows buildings with two or more uses, including residential, business and office.

Prior to his entrepreneurial experience with Echelon Resources, Gaskin worked in various positions with the City of Richmond from 1998-2004, ending as Deputy Director of Economic Development. During his tenure he managed many City major economic development initiatives, including Rocketts Landing, Riverside on the James, the Federal Courts Building, Miller and Rhoads and many others.

"Edwin brings great energy to the position and he has a track record of making things happen," Harris said. "We are confident that his mix of public sector and private sector experience will be of great benefit to Hanover County."

"We were especially impressed by Edwin's research into our Economic Development Strategic Plan and his interest in cultivating small businesses, to provide a ladder program for them to grow," Harris added. "He has the ability to take data and analysis and successfully translate this into business strategies for prospective clients."

Hanover: People, Tradition and Spirit

News Release – Edwin A. Gaskin Hired as Hanover Economic Development Director

August 11, 2011

Page Two

Gaskin said that Hanover County is “well-positioned for continued smart growth.”

“It has dedicated residents, innovative leadership, a thriving business community and a quality of life that is second-to-none,” he said.

Gaskin replaces Marc Weiss, who died in April. Harris expressed appreciation for the outstanding efforts of Susan Deusebio, Deputy Director for Economic Development, during the period of great sadness for Department employees.

“While a high-caliber professional like Marc Weiss can never truly be replaced, we will build on the strong foundation of economic development that he left as a legacy,” Gaskin said. “Our existing business community is our greatest economic development asset.”

Gaskin received his Bachelor of Arts degree in International Relations from Brigham Young University and his Master of Public Affairs in Public Finance from Indiana University.

Hanover County chose Gaskin from a field of 27 applicants.

###